

**SMB Advisory for** businesses with revenue from early stage up to \$2m.

15+ years supporting the growth of New Zealand businesses.



PlanA Consulting

# ARE YOU A NEW ZEALAND SMB & LOOKING TO SCALE YOUR BUSINESS?





**Get clear on your next steps** 



Improve profitability



Reduce stress and decision fatigue



Build a business that works without you doing everything



So if you're ready to scale up your NZ business, head over to: www.planaconsulting.co.nz

or email john@planaconsulting.co.nz or phone 021 748 142

# GROUP COACHING + ADVISORY ACCESS FOR GROWTH-FOCUSED NZ BUSINESS OWNERS

Your Business Deserves Better Support. Do any of the following sound familiar?



- + I haven't taken a proper holiday in 3 years.
- + Every decision ends up on my desk.
- + Cash flow is tight even when sales are strong.



- + I'm doing the jobs I hired others to do.
- + We're busy, but not getting ahead.
- + I've got no time to step back and plan.
- + Hiring good people feels impossible.



- + We need systems, but don't know where to start
- + I'm not sure if we're even making money.
- + I lie awake worrying what I've missed.

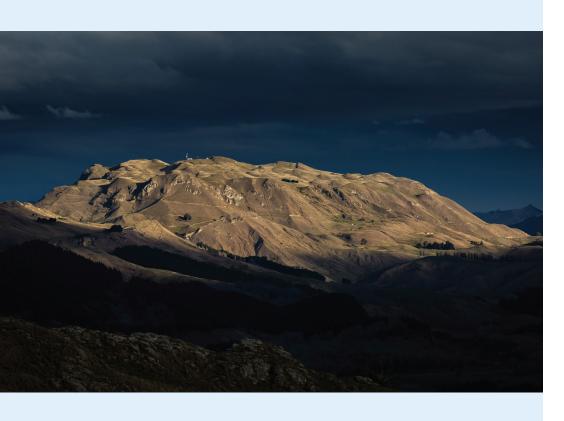
Are you stuck in the day-to-day?

- + Revenue from early stages to \$2m.
- + You're still hands-on.
- + Too much lands on your shoulders.
- + Growth feels slow or chaotic.

You know things could be better.
You just need the right kind of help –
practical, affordable, and ongoing.
You might not have thought a business
advisor was an option. Until now.

## THE REAL PROBLEM

- + You stay reactive, not strategic.
- + Priorities keep shifting.
- + Execution lags and results stall.
- + You're doing too much alone.
- + Traditional advisors feel out of reach.



### A BETTER WAY: GROUP-BASED BUSINESS ADVISORY WITH 1-ON-1 SUPPORT

#### Our rolling monthly programme gives you:

- + Unlimited advisor access ask questions anytime.
- + Zoom coaching calls with other business owners and your advisor.
- + Library of real-world tools:, plans, SOPs, checklists.
- + Join anytime, stay as long as you get value.

#### How it works:

- + Attend live Zoom coaching calls.
- + Ask questions via Members Only Area as things come up.
- + Access to the Members Only Knowledge Base.
- + Use tools that fit your business.
- + Get step-by-step support from someone in your corner.

### BUSINESS BUILDER OPTIONS: YOU CHOOSE

Tier	Monthly Price	What You Get	Ideal For
PlanA Essentials	<b>\$155</b> + GST	<ul> <li>+ Bi-monthly group coaching call</li> <li>+ Unlimited Advisor Q&amp;A via</li> <li>Members Only area</li> <li>+ Access to the Knowledge Hub</li> <li>+ Business plan templates and starter tools</li> </ul>	For early-stage businesses needing light structure and trusted guidance.
PlanA Base	<b>\$495</b> + GST	<ul><li>+ Monthly group call</li><li>+ Unlimited advisor Q&amp;A</li><li>+ Knowledge Hub</li></ul>	Smaller businesses wanting to structure and a second brain.
PlanA Core	<b>\$695</b> + GST	<ul><li>Everything in Base, plus:</li><li>+ Roadmap planning session</li><li>+ Monthly focus</li><li>+ Quarterly 1-on-1</li></ul>	Owners looking to scale with rhythm and structure.
PlanA Plus	<b>\$995</b> + GST	<ul><li>Everything in Core, plus:</li><li>+ Bi-monthly 1-on-1s</li><li>+ Priority phone access</li></ul>	High-growth focused businesses needing deeper support.
PlanA Advisory	TBC depending on business requirements	Separate from the above programme.  High-growth, complex, or exit-focused businesses needing an experienced advisor in their corner – regularly, not just occasionally.	

## THE RETURN ON INVESTMENT

#### **Even small wins can pay for this many times over:**

- + A better pricing model ... \$10,000+ /year
- + One smart hire ... save \$20,000+ /year
- + Clear plan avoid costly missteps
- + Target ROI: At least 2-3x your investment



<sup>\*</sup>This is just an example and results will vary for each business.

# WHAT DO FOLK SAY ABOUT PLAN A CONSULTING?

'Before working with PlanA, everything was in my head. They helped me get it down on paper, focus on what mattered, and build a clear 3–5 year roadmap. With support, I streamlined operations, started working on the business, outsourced key functions—and grew turnover by 250–500% across two businesses. I now have clarity, direction, and can finally take holidays.'

'I got guided through a business roadmap and ongoing coaching, helping me understand what it takes to run a successful business. They challenged my thinking, supported my decision-making, and kept me focused on what matters most—resulting in a strong team culture and a return to profitability.'

'I was at a crossroads, unsure how to approach starting my own business. While I had the technical skills, I needed clarity, structure, and someone to challenge my thinking. John brought a practical, honest approach that helped me cut through the noise, avoid emotional decisions, and move forward with confidence and a clear plan.'

'PlanA has been instrumental in helping us stay focused and grow, especially as we've rolled out our licensee network across New Zealand. Through regular strategy sessions and practical advice, they've introduced concepts that have delivered a strong return—easily paying for themselves many times over. One of the greatest benefits has been having a trusted advisor to call when challenges arise, offering an independent view and clear direction. As a first-time director, I've found their support invaluable in helping me lead with clarity and confidence.'

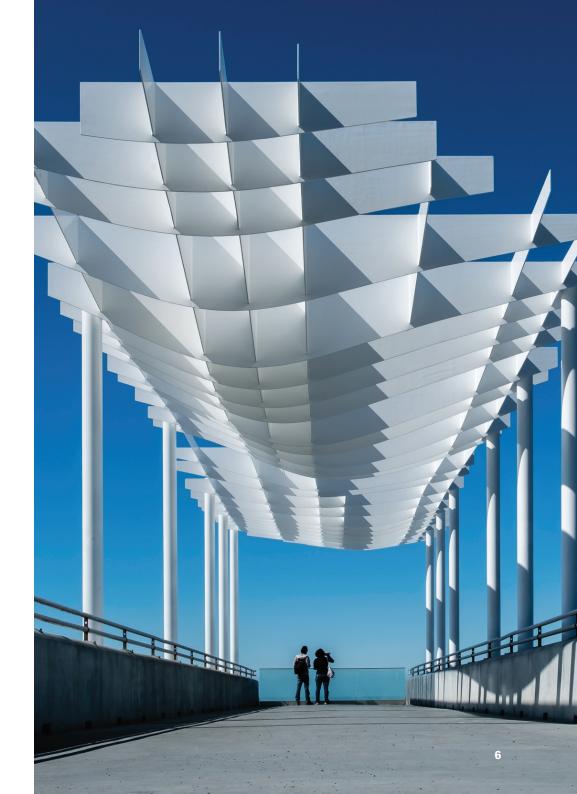
## **NEXT STEPS**

## Book a no cost no obligation discovery call.

We'll talk through where you're at, what you need, and whether this programme is a good fit.

Schedule Your Call Now by emailing john@planaconsulting.co.nz

No hard sell. Just clarity and next steps.





15+ Years Helping NZ Businesses Grow

#### **PlanA Consulting**

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